



MALERBA & PARTNERS*

TAX | CORPORATE | LEGAL

THINKING TOGETHER ABOUT YOUR FUTURE

In a world in constant change, we work alongside entrepreneurs and businesses towards a winning strategy



TRANSPARENCY, INTEGRITY AND UNDERSTANDING

WE WORK ALONGSIDE COMPANIES TO SUCCESSFULLY FACE A COMPETITIVE MARKET



In a rapidly changing world, **Malerba&Partners'** professionals support your company to achieve a future of sustainable growth.

Our goal is to add value to individual activities by supporting companies and **start-ups** to achieve their objectives.

Our consulting services see today's hurdles as potential impetus for future challenges.

INTEGRATED EXPERTISE

OUR FIRM INCORPORATES

OVER 25 PROFESSIONALS SPECIALIZED

IN DIFFERENT AREAS OF CONSULTANCY, IN THE TAX, CORPORATE, LEGAL, MANAGEMENT
AND LABOR LAW SECTORS

OUR NETWORK COUNTS **MORE THAN 80 PROFESSIONALS**

ABROAD WE OPERATE IN

3 CONTINENTS

WITH OUR PARTNERS

A SHARED JOURNEY



The first step of our method is always **listening to the clients** in order to meet their needs: this is how we provide **quality consulting**. This allows us to establish the most effective strategy and the objectives to be achieved together.

Each of our projects is based on a financial, economical, corporate and social **sustainability**.



METHOD

MALERBA&PARTNERS' CONSULTING METHOD: COMMITMENT, PROFESSIONALITY, HUMAN SYMPATHY

Our services are designed to provide the companies with all the **functional tools** for their **success**.

FIRST PHASE **ANALYSIS**

Study of the company organization and of entrepreneur's needs

SECOND PHASE **ROADMAP AND PREPARATION**

Identification of the service to activate, team and establishment of the business program

THIRD PHASE **INTERVENTION**

We bring the professionals best suited for the business needs of the company and we lead the business management along the way

COMPREHENSIVE, COMPLEMENTARY, PROFESSIONAL: OUR SERVICES FOR COMPANIES AND START-UPS

CORPORATE TAX CONSULTING AND TAX LITIGATION
CORPORATE, MANAGEMENT CONSULTANCY AND STRATEGIC PLANNING
RESTRUCTURING ADVISORY AND BUSINESS DEVELOPMENT
LABOR CONSULTING
INTERNATIONALIZATION CONSULTING
LEGAL CONSULTING



CORPORATE TAX CONSULTING AND TAX LITIGATION

WE ASSIST COMPANIES IN THE PROCESSES OF CORPORATE
REORGANISATION AND RESTRUCTURING

CORPORATE TAX CONSULTING

TAX AND FINANCIAL ADVISORY SERVICES

ACCOUNTING AND FINANCIAL STATEMENTS

WE SUPPORT COMPANIES IN THEIR ACCOUNTING
PROCESS AND IN THE REFERENCE OBLIGATIONS

TAX LITIGATION AND DEFLATION MEASURES

WE SUPPORT TAXPAYERS IN DISPUTES WITH
THE FINANCIAL ADMINISTRATION



CORPORATE, MANAGEMENT CONSULTANCY AND STRATEGIC PLANNING

WE PROVIDE TO COMPANIES AND STARTUPS COMPLETE AND CUSTOMIZED ASSISTANCE FOR ALL PHASES OF BUSINESS MANAGEMENT

CORPORATE CONSULTING

WE SUPPORT COMPANIES IN THEIR ORGANIZATIONAL ADJUSTMENTS PATH

STRATEGIC PLANNING

WE GIVE COMPANIES THE TOOLS FOR THEIR DEVELOPMENT AND GROWTH IN THE MARKET

GENERATIONAL TRANSITION

SIDE BY SIDE WITH ENTREPRENEURS AND THEIR CHILDREN



RESTRUCTURING ADVISORY AND BUSINESS DEVELOPMENT

WE ASSIST COMPANIES IN THE PROCESSES OF CORPORATE REORGANISATION AND RESTRUCTURING

BUSINESS CRISIS CONSULTANCY

COMPANY STUDY, PERFORMANCE MONITORING AND REMEDIATION TOOLS

OVER-INDEBTEDNESS

WE PROPOSE SPECIFIC DEBT RESTRUCTURING PROCEDURES FOR EVERY CUSTOMER NEED

CORPORATE DEVELOPMENT

WE CREATE INDUSTRIAL PLANS AND HELP OUT CLIENTS IN THE MONITORING OF THE BUSINESS GROWTH



LABOR CONSULTING

WORKING ALONGSIDE COMPANIES IN THE ENHANCEMENT OF HUMAN CAPITAL

LABOR LAW

FULL ASSISTANCE FROM THE ESTABLISHMENT
TO THE TERMINATION OF THE EMPLOYMENT RELATIONSHIP

In the business environment, **human capital** is one of the most important resources for business growth. It is no coincidence that many of the activities related to **labor consultancy** and **personnel management** fall within the United Nations **Sustainable Development** Goals and the 2030 Agenda. Malerba&Partners offers specialist and professional advice to our clients, giving priority to the development of company personnel as an investment for the growth of the company.

Among the services offered such as CU (Single Certification), processing of payrolls and contributions, INAIL self-assessment, 770 and A.N.F., also quality training (Objective 4 of the 2030 Agenda), gender equality (Objective 5 of the 2030 Agenda) and decent work and economic growth (Objective 8 of the 2030 Agenda).



INTERNATIONALIZATION CONSULTING

WE HELP YOU TO INTERNATIONALIZE YOUR BUSINESS

INVESTMENTS IN FOREIGN MARKETS

CONSULTANCY FOR BUSINESS DEVELOPMENT ABROAD

We help companies and entrepreneurs identify the **best opportunities at the international level**, from the start-up phase. All this thanks to targeted advice on legal, tax and administrative matters designed for the individual company, within the single foreign market.

We analyze the corporate structures of our clients to identify the **business models** most in line with foreign markets. We provide **legal support** and coaching in the management of international administrative practices.

Our goal is to start the business of our customers abroad, so that companies benefit from international mobility with adequate support networks.



LEGAL CONSULTING

COMPETENCE AND EXPERIENCE IN SPECIFIC LEGAL AREAS,
BOTH IN THE EXTRAJUDICIAL AND JUDICIAL PHASES

COMMERCIAL AND CORPORATE LAW

CONTRACTUAL CORPORATE AND M&A
ASSISTANCE AND CONSULTANCY

LABOR LAW

LABOR LAW ASSISTANCE AND CONSULTING

SPORTS LAW

ASSISTANCE AND ADVICE IN SPORTS AFFAIRS

BANK LAW

EFFECTIVE SOLUTIONS IN BANK DISPUTES

INTELLECTUAL PROPERTY LAW AND COMPETITION

INTELLECTUAL PROPRIETY ASSISTANCE AND ADVICE



SUSTAINABILITY

WORKING ALONGSIDE COMPANIES TO CREATE VALUE THAT LASTS OVER TIME

WE HELP DEVELOP A SUSTAINABLE ECONOMIC MODEL
BASED ON 3 PILLARS:

E

ENVIRONMENTAL
Responsibility

S

SOCIAL
Responsibility

G

ECONOMIC
Responsibility

OUR SERVICES FOLLOW THE ESG PHILOSOPHY AND RESPECT ITS VALUES

ENVIRONMENT

Together with our clients, we propose a cultural change of pace to ensure that environmental protection is not only seen as a burden but also as a means for true business growth.

SOCIAL

We understand the importance of human capital, human rights, well-being in the workplace and the impact of business on communities.

GOVERNANCE

We help companies to strengthen the set of principles, rules and procedures that concern the management and governance of companies, for the achievement of strategic sustainability objectives.



MALERBA & PARTNERS*

TAX | CORPORATE | LEGAL

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OTHER HEADQUARTERS

NETWORK

We operate on an international level thanks to a network that provides assistance and advice to Italian entrepreneurs with business interests abroad

EUROPE

Switzerland (Lugano)
Albania (Tirana)
UK (London)

NORTH AMERICA

USA (New York)
USA (Miami)

AFRICA

Africa (Morocco)



Partner 24 ore is a network of accountants, lawyers, labor consultants and specialized companies that share their skills with companies that may have specific needs.

